

Vendor Guidelines

The National Society of IT Service Providers (NSITSP) is a member-driven and member-centric organization committed to raising the professionalism and integrity of the IT Service Provider industry by creating a trade association for professionals, their employers and vendors. Our community is made up of a large collection of individuals, companies, and organizations. This broad community includes manufacturers, distributors, software developers, and a wide variety of companies that are generally referred to as “vendors” in the SMB IT community.

In the beginning, ninety-eight percent of our revenue came from IT consultants through membership fees and donations. And while that’s a great show of the commitment of professionals to cause the maturity of our industry, we can do a great deal more if we have additional support from the vendors in our community.

As we ramp up to provide public advocacy (lobbying) and member-focused services, we encourage vendors to join NSITSP as members, and to contribute to our ongoing support needs by joining our **Vendor Partner Program (VPP)**.

NSITSP Vision, Mission, and Values:

Our Vision

We provide pathways to establish high standards and ethics, and to improve the perception and credibility of the IT profession through actions driven by member engagement.

Our Mission

NSITSP is the voice of the industry, defining the standards for professionalism in IT services.

Our Values

- The professionalism and integrity of our industry are our passion.
- Communication is the cornerstone of our integrity.
- We choose to communicate openly and honestly. Our clients and colleagues always deserve the truth.
- We embrace change and education as the foundation of our industry.
- We are devoted to operating a highly successful member-driven organization

NSITSP Vendor Partner Program

NSITSP has set forth the following guidelines for our vendor partners.

- Vendors are encouraged to support the NSITSP as a professional association that strives to improve the overall professionalism of IT consultants.
- Vendors are encouraged to fully participate in the NSITSP. This includes becoming a voting member, serving on committees, and promoting professionalism.
- The NSITSP Vendor Partner Program is not a marketing program and is not intended to be an opportunity for vendor sponsors to buy a webinar, rent a mailing list, or generally advertise to our members.
- Unless an exception is made, all donations to the NSITSP Foundation are unrestricted and will be used at the sole discretion of the organization to fulfill its mission and objectives. Donors will be listed as supporting various programs, but this does not restrict the donation in any way.
- Donor recognition is by Vendor Partner level (Silver, Gold, Platinum) and not by individual donor name or organization. For example: "This meeting is made possible by the Gold level Vendor Partners."
- Vendors are encouraged to consider in-kind donations in support of the NSITSP. This might include mailing services, donation of badge holder, shipping services, and so forth.