## National Society of IT Service Providers

## Profit and Loss by Month January - August, 2022

|                               | JAN 2022   | FEB 2022   | MAR 2022     | APR 2022     | MAY 2022   | JUN 2022   | JUL 2022   | AUG 2022    | TOTAL       |
|-------------------------------|------------|------------|--------------|--------------|------------|------------|------------|-------------|-------------|
| Income                        |            |            |              |              |            |            |            |             |             |
| Membership Fees               | 1,900.00   | 2,400.00   | 300.00       | 200.00       | 1,500.00   | 600.00     | 600.00     | 6,000.00    | \$13,500.00 |
| Vendor Membership             |            |            |              |              |            |            |            | 5,000.00    | \$5,000.00  |
| Total Membership Fees         | 1,900.00   | 2,400.00   | 300.00       | 200.00       | 1,500.00   | 600.00     | 600.00     | 11,000.00   | \$18,500.00 |
| Sales                         |            |            | -100.00      |              |            |            |            |             | \$ -100.00  |
| Total Income                  | \$1,900.00 | \$2,400.00 | \$200.00     | \$200.00     | \$1,500.00 | \$600.00   | \$600.00   | \$11,000.00 | \$18,400.00 |
| GROSS PROFIT                  | \$1,900.00 | \$2,400.00 | \$200.00     | \$200.00     | \$1,500.00 | \$600.00   | \$600.00   | \$11,000.00 | \$18,400.00 |
| Expenses                      |            |            |              |              |            |            |            |             |             |
| Advertising & Marketing       | 70.00      | 70.00      | 70.00        | 70.00        | 70.00      | 70.00      | 70.00      | 70.00       | \$560.00    |
| Web and Email                 | 60.00      | 654.88     |              |              |            |            | 74.99      | 149.98      | \$939.85    |
| Total Advertising & Marketing | 130.00     | 724.88     | 70.00        | 70.00        | 70.00      | 70.00      | 144.99     | 219.98      | \$1,499.85  |
| Bank Charges & Fees           |            | 12.50      |              |              |            |            |            |             | \$12.50     |
| PayPal Fees                   |            |            |              |              |            |            |            | 87.74       | \$87.74     |
| Stripe Fees                   | 70.30      | 81.00      | 18.50        |              | 56.50      | 22.20      | 72.48      | 293.30      | \$614.28    |
| Total Bank Charges & Fees     | 70.30      | 93.50      | 18.50        |              | 56.50      | 22.20      | 72.48      | 381.04      | \$714.52    |
| Contractors                   |            |            |              |              |            |            |            |             | \$0.00      |
| Adm Assist                    | 1,075.00   | 1,075.00   | 1,135.00     | 1,120.00     | 1,120.00   | 1,120.00   | 1,075.00   | 2,150.00    | \$9,870.00  |
| Executive Director            | 1,000.00   | 1,000.00   | 1,000.00     | 1,000.00     | 1,000.00   |            |            |             | \$5,000.00  |
| Total Contractors             | 2,075.00   | 2,075.00   | 2,135.00     | 2,120.00     | 2,120.00   | 1,120.00   | 1,075.00   | 2,150.00    | \$14,870.00 |
| Office Supplies & Software    |            |            | 119.92       |              | 50.00      |            |            |             | \$169.92    |
| Taxes & Licenses              |            |            | 600.00       |              |            |            |            |             | \$600.00    |
| Total Expenses                | \$2,275.30 | \$2,893.38 | \$2,943.42   | \$2,190.00   | \$2,296.50 | \$1,212.20 | \$1,292.47 | \$2,751.02  | \$17,854.29 |
| NET OPERATING INCOME          | \$ -375.30 | \$ -493.38 | \$ -2,743.42 | \$ -1,990.00 | \$ -796.50 | \$ -612.20 | \$ -692.47 | \$8,248.98  | \$545.71    |
| Other Expenses                |            |            |              |              |            |            |            |             |             |
| Reconciliation Discrepancies  |            |            |              |              |            | 0.50       |            |             | \$0.50      |
| Total Other Expenses          | \$0.00     | \$0.00     | \$0.00       | \$0.00       | \$0.00     | \$0.50     | \$0.00     | \$0.00      | \$0.50      |
| NET OTHER INCOME              | \$0.00     | \$0.00     | \$0.00       | \$0.00       | \$0.00     | \$ -0.50   | \$0.00     | \$0.00      | \$ -0.50    |
| NET INCOME                    | \$ -375.30 | \$ -493.38 | \$ -2,743.42 | \$ -1,990.00 | \$ -796.50 | \$ -612.70 | \$ -692.47 | \$8,248.98  | \$545.21    |