NSITSP Financials	Pro Jar	<mark>ojected</mark>	Pro Fet	2023 jected	3 DRAFT BU Projected Mar		DGET Projected Apr		Projected May		Projected Jun		Projected Jul		Projected Aug		Projected Sep		Projected Oct		Projected Nov		Projected Dec		Total		Percent
RevenueMember DuesVPP FriendVPP SilverVPP GoldVPP EliteDonations for LobbyingGrantsMerchandise	\$ \$ Me	3,500 5,000 mber No	\$	4,000 5,000	\$ \$ abou	1,500 5,000 10,000 ut 15 new	\$ \$	1,500 5,000 mbers pe	\$ \$ r moi	3,000 5,000 nth.	\$ \$	2,000 5,000	\$ \$	2,000 5,000	\$ \$	7,500 5,000	\$ \$ \$	3,500 10,000 10,000	\$	2,500 7,500	\$	3,500 5,000	\$ \$	3,000 5,000	\$ \$ \$ \$ \$ \$ \$ \$	37,500 67,500 20,000 - - - - - - -	30.00% 54.00% 16.00% 0.00% 0.00% 0.00% 0.00% 0.00%
Revenue Total	\$	8,500	\$	9,000	\$	16,500	\$	6,500	\$	8,000	\$	7,000	\$	7,000	\$	12,500	\$	23,500	\$	10,000	\$	8,500	\$	8,000	\$	125,000	100.00%
Expenses Advertising and Marketing - Welcome Packets - Printing, materials - Web site dev, licenses, maintenance Bank Charges and Fees	\$ \$ \$ \$	150 150 500 1,200 340	\$ \$	3,000 150 1,200 360	\$	150 150 1,200 660	\$ \$ \$	150 150 1,200 260	\$ \$ \$ \$	150 150 500 1,200 320		150 150 1,200 280	\$	150 150 1,200 280		3,000 150 1,200 500	\$ \$ \$	150 150 500 1,200 940	\$ \$ \$	,	\$ \$ \$ \$	150 150 1,200 340	\$ \$	150 150 1,200 320	\$ \$ \$ \$ \$	7,500 1,800 1,500 14,400 5,000	9.40% 2.26% 1.88% 18.05% 6.27%
Association Management - Executive director/promotor/organizer - Program Coordinator - Bookkeeping and Accounting - Office Admins	\$ \$	1,000 2,150	\$	1,000 2,150	\$	1,000 2,150		1,000 2,150		1,000 2,150	\$ \$	1,000 2,150	\$ \$	1,000 2,150	\$ \$	1,000 2,150	·	1,000 2,150	\$ \$	1,000 2,150	\$ \$	1,000 2,150	\$ \$	1,000 2,150	\$ \$ \$ \$	12,000 - - 25,800	15.04% 0.00% 0.00% 32.34%
Advocacy / Lobbying Activities Insurance - Liability, business, cyber Office Supplies and misc. Taxes and Licenses Misc. and unexpected expenses	Adı	min base	ed on \$	\$25/hr to (1)	\$ \$	120 120 600	nrs/\	week x 4.	3 we \$	eks 50	\$	1							\$	1,000					\$ \$ \$ \$ \$ \$ \$	- 10,000 1,000 170 600 -	0.00% 12.54% 1.25% 0.21% 0.75% 0.00%
Expenses Total Change in Net Assets	\$ \$	5,490 3,010		7,859		6,030 10,470		4,910 1,590		5,520 2,480		4,931 2,069	\$ \$	4,930 2,070		8,000 4,500		6,090 17,410		6,050 3,950		4,990 3,510				79,770 55,230	100.00%

Second Page: Items to be added going forward.

Board Costs

- Meeting per diem
- Travel
- Other

Computers and Equipment Furniture etc. Rent and Utilities Telephone and Internet

Employee Medical Insurance - Workers Comp When we have an office When we have an office When we have an office When we have an office

When we have employees When we have employees

Conference - In-person meeting once/year Meals and Entertainment Postage Legal fees Legislative Tracking Lobbying expenses (travel, meals, etc.) Sales Commissions Staff Training/Development Travel - Exec Dir trips Travel - Staff for board meetings, events