

TrimaxSecure

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18 May 2023

National Society of IT Service Providers (NSITSP)  
5716 Folsom Blvd, 145  
Sacramento, CA 95819

Dear NSITSP Leadership,

We would like to thank you for reviewing a proposal for your Organization's Management Services. We understand that the National Society of IT Service Providers (NSITSP) is looking for a partner to provide Management Services including Membership Management, Financials, Publications, Marketing, Operations and Sales.

We are a technology organization, but we also specialize in Management Services for Associations; we gained an extensive experience in working with such membership organizations as Project Management Institute of Minnesota (PMI MN) who have been our long-standing partner of 7 years. We are familiar with the mode of operation, needs and challenges that organizations like yours are looking to overcome. Our understanding of the goals and PMI vision helped us make the Chapter successful: the organization was able to complete their financials in a positive manner for the first time after having moved their Management Services operations to TrimaxSecure. In addition, we helped PMI MN generate extra revenue through postings jobs on their website and securing extra sponsorship opportunities.

We have been in business for 10 years and built a reputation as an organization with a 95% customer retention rate because we always prioritize our clients' needs. We are a privately owned global company of 30+ employees that continues to rapidly grow.

The scope of services we have been providing during this lasting partnership with the PMI MN Chapter are similar to the offer we would like to extend to NSITSP. We are proposing a fixed cost structure which will benefit your organization. We believe that NSITSP will find our expertise and dedication to providing the best service to our clients of value.

Please see the attached proposal as well as supporting documentation; I welcome your questions and comments.

Sincerely,  
Anna Brown, Director of Business Development